



For Immediate Release

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Viterra's 2011/12 pools are now open

Viterra's pools for wheat and barley are now open for growers to contract or deliver their 2011/12 grain. This year, Viterra's focus is to offer all participants an equitable share of competitive returns based on the quality of grain delivered, regardless of when grain is committed to the pool.

Marc Cooney, Viterra's General Manager Country Sales, says Viterra's pools are actively managed for every participant.

"Each participant will enjoy their fair share of the full value of revenues generated throughout the life of the pool, no matter which payment alternative is chosen," he said.

"The choices of a fast harvest payment or flexible deferred options have been designed to cater for specific business cash flow needs.

"A pool advance is also available, offering growers flexible cash flow when required."

Mr Cooney also highlighted Viterra has strengthened their pool management resources and is clearly focussed on increasing participation and improving performance.

"Our estimated pool return updates provide realistic forecasts, reflecting the long-term market view rather than a point-in-time valuation. We also provide a guaranteed pool return, security of payment, quality increments and a transparent, fixed management fee," Mr Cooney said.

"The stability, security and innovation offered by Viterra pools, in an uncertain environment and volatile market, are critical features for building your business and providing choice when marketing your grain."

Viterra is offering wheat and noodle wheat pools in Western Australia, wheat and barley pools on Eyre Peninsula, and wheat and barley pools in the South Eastern Australian region – which covers the area from central SA to western Victoria.

Grain can be contracted in to Viterra's pools by contacting a Viterra Customer Relationship Manager or the Viterra Service Centre on 1800 018 205.

About Viterra

Viterra provides premium quality ingredients to leading global food manufacturers. Headquartered in Canada, the global agri-business has extensive operations across Canada, the United States, Australia, and New Zealand. Our growing international presence also extends to offices in Japan, Singapore, China, Vietnam, India, Switzerland, Italy, Ukraine, Germany and Spain. Driven by an entrepreneurial spirit, we operate in three distinct businesses: grain handling and marketing, agri-products, and processing. Viterra's expertise, close relationships with producers, and superior logistical assets allow the Company to consistently meet the needs of the most discerning end-use customers, helping to fulfill the nutritional needs of people around the world.

FOR FURTHER INFORMATION PLEASE CONTACT:

Jane McBride
Communications Manager
08 8304 1368
0448 910 886
jane.mcbride@viterra.com