

Cash Prices

What is a cash price?

A cash price provides a means of selling your grain for a known base price on the day of physical delivery to your relevant bulk handler.

Availability

The table below provides an indication of Viterra's intention, subject to the option being made available by the bulk handlers, to post cash prices at harvest. Please note: the option to deliver grain for cash may be removed at Viterra's discretion without notice.

Commodity	SA	VIC	NSW	QLD	WA
Barley	o	o	o	o	N/A
Wheat	o	o	o	o	N/A
Canola	o	o	o		N/A
Sorghum			o	o	N/A
Peas	o				N/A
Faba Beans	o				N/A
Lupins	o				N/A
Lentils	o				N/A

Delivery

You can elect to sell your grain for cash to Viterra providing there is a segregation open for delivery and Viterra is posting a cash price for your delivery grade.

Growers in SA, Vic, NSW and Qld need to register with the National Grower Register (NGR) and deliver using their NGR delivery number.

How will I be paid?

For cash wheat and sorghum deliveries you will be paid on the bin-grade of your grain deliveries, on a load-by-load basis, as classified by your bulk handler.

For cash deliveries of all other commodities you will be paid on the pay-grade of your grain deliveries, on a load-by-load basis, as classified by your bulk handler.

Quality

Cash prices with quality adjustments may be available for canola and lentil deliveries. For further information please refer to the Fact Sheet entitled "Canola Oil & Admix Calculations".

Visit www.viterra.com.au or call the Viterra Service Centre 1800 018 205

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Current as at 14 February 2011 and subject to change without notice

Levies

As with all deliveries, Viterra will deduct any relevant statutory or research levies from your final cash payment. For more information about the levies that apply in your state, contact the Viterra Service Centre on 1800 018 205.

Payment

You will receive 100% cash payment for your cash grain deliveries, 9 days from the end of the week of delivery for deliveries into selected bulk handlers, such as Graincorp, CBH, Grainflow, ABA and Viterra, and into selected independent receival sites. This means payment by or on the 9th day after the end of the calendar week the goods are delivered. A calendar week begins on the morning of a Monday and ends at midnight the following Sunday.

Deliveries outside of the selected bulk handlers and independent receival sites will receive payment 30 days from the end of week of delivery. For more information about the payment terms that Viterra offers for cash deliveries to a particular receival site contact the Viterra Service Centre on 1800 018 205.

Terms and Conditions

This cash choice is subject to the terms and conditions as set out in the General Terms of Business for Grain Purchases, copies of which are available on request or on our website www.viterra.com.au.

Disclaimer

The information in this brochure has been prepared without taking account of a grower's specific objectives, financial situation or needs and does not constitute advice in respect of this product's availability for you. For specific marketing advice please contact your licensed marketing or financial advisor.

For more information visit www.viterra.com.au or contact your local Customer Relationship Manager, the Viterra Service Centre on 1800 018 205, or our Western Australian office on 1800 000 623.