

Viterra At-A-Glance

Viterra is a global agri-business operating across Canada, Australia, the United States and New Zealand, supplying over 50 countries to help fulfill nutritional needs around the world. We have a growing network of marketing and trading offices strategically located on four continents. As the largest agri-business in Canada and one of the largest in Australia, we provide strategic sources of supply in both the northern and southern hemispheres. Our business is focused on three integrated segments: grain handling and marketing, agri-products and processing. Our expertise, close relationships with growers and superior logistical assets allow Viterra to consistently meet the needs of our customers. Globally, we have over 6000 employees.

Our Model for Business Success

Viterra's vision is to create long term shareholder value as a leading supplier of food ingredients in the global food supply chain.

Highlights

STOCK INFORMATION (as of October 31, 2011):

TSX Symbol:	VT
ASX Symbol:	VTA
VT - Year High - Low:	C\$ 12.28 - C\$ 9.00
Fiscal Year End:	October 31
Shares Outstanding:	371.7m (as of Dec. 30, 2011)
Market Capitalization:	C\$ 4.0B (as of Dec. 30, 2011)
Avg. Daily Shares Traded:	1.2 mil

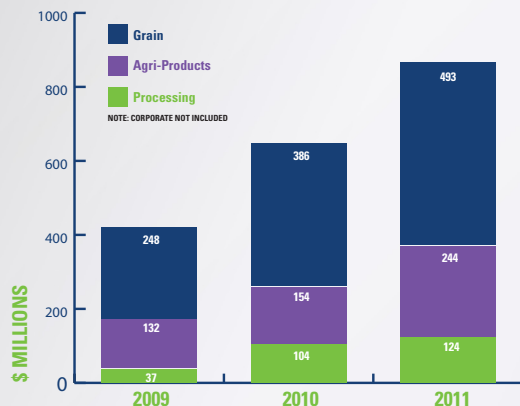
CORPORATE CREDIT RATING:

S&P:	BBB-
DBRS:	BBB(low)
Moody's:	Ba1

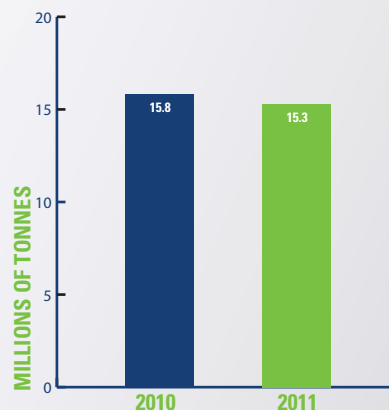
Financial Highlights

*in millions, except per share amounts	Fiscal Year Ended October 31		
	2011	2010	2009
Sales	11,790	8,256	6,632
EBITDA ⁽¹⁾	702	518	324
EBIT ⁽²⁾	489	325	215
Net Earnings	265	145	113
Net Earnings/Share	0.71	0.39	0.45
Operating Cash Flow ⁽³⁾	497	361	223
Cash Flow/Share	1.34	0.97	0.89
Cash Flow Return on Assets ⁽⁴⁾	9.0%	8.7%	7.7%
Total Assets	7,013	6,072	6,423
Long-Term Debt	1,086	897	1,265
Total Debt, Net of Cash and Cash Equivalents	915	806	542
Total Equity	4,038	3,710	3,509
Debt-to-Total Capital	23.1%	20.6%	31.0%
Capital Expenditures	232	122	85
Dividend/Share on Common Stock	0.10	-	-

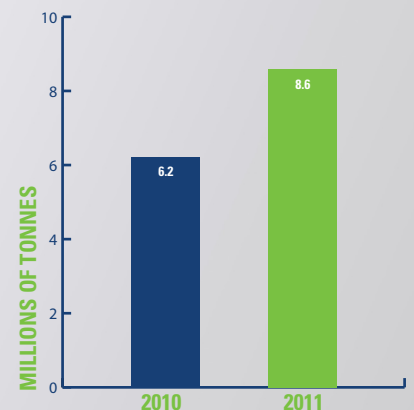
EBITDA⁽¹⁾ (4)



North American Grain Shipped⁽⁵⁾



Australian Grain Received⁽⁵⁾



(1) Adjusted EBITDA ("EBITDA") - Earnings before financing expenses, taxes, goodwill, impairment, amortization, (gain) loss on disposal of assets, intergration expenses, and net foreign exchange gain (loss) on acquisition.

(2) Adjusted EBIT ("EBIT") - Earnings before financing expenses, taxes, goodwill, impairment, (gain) loss on disposal of assets, intergration expenses, and net foreign exchange gain (loss) on acquisition.

(3) Operating cash flow prior to working capital changes ("operating cash flow") - Is the cash from (or used in) operating activities, excluding non-cash working capital changes.

(4) Cash Flow Return on Assets - Is calculated by the Company using operating cash flow excluding pre-tax cash interest less sustaining capital expenditures (net of proceeds) divided by average long-term assets plus average non-interest bearing working capital.

(5) For the 12 months ended October 31.

Grain Handling & Marketing



In Canada and Australia, Viterra receives, processes, transports and markets coarse grains, oilseeds, pulses and special crops to destinations around the world. We have strategically assembled port and inland facilities that are state-of-the-art, highly efficient assets which provide us with a geographically diverse network. Globally, we have 202 facilities and 15 export terminals that ship up to 24 million tonnes of grains and oilseeds annually. In Western Canada, we have about 45% of the grain handling market share, while in South Australia, we own and operate about 95% of the storage capacity.

Agri-products



Through our 275 retail outlets, Viterra provides seed, crop protection products, fertilizer, equipment and agronomic and financial solutions. We own 34% of a fertilizer manufacturing facility in Western Canada that supplies us with about 1/3 of our Canadian fertilizer needs. Also, in Western Canada, we have approximately 35% of the market share. In Australia, Viterra is the largest buyer of wool, exporting to China, India, and Italy.

Processing



Viterra's processing businesses add value to the grains it handles. In North America, Viterra is a major processor of oats, wheat, durum, custom-coated grains and canola. We are one of the world's largest industrial oat millers, producing about 30 million servings of oatmeal every day. We are the third largest North American manufacturer and marketer of dry pasta, producing about 13 million servings a day. Viterra has malt processing facilities in Canada and Australia and is the largest maltster in Australia, supplying major breweries in Australia and Asia. Through our custom mills, we provide animal feed products and nutrients to the dairy, beef, poultry, hog and sheep industries.

GLOBAL ASSET SUMMARY:

	North America	Australia	Total
Grain Terminals	82	109	191
Special Crop Facilities	11	-	11
Export Terminals	7	8	15
Agri-Products Facilities	258	17	275
Processing Facilities	23	10	33

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