

Viterra At-A-Glance

Corporate Snapshot

Viterra Inc. provides premium quality ingredients to leading global food manufacturers. Headquartered in Canada, the global agribusiness has extensive operations across Western Canada, the United States, Australia, and New Zealand, with Adelaide, Australia as the base for Viterra's Southeast Asian operations. Our growing international presence also extends to offices in Japan, Singapore, China, Switzerland and Italy. Driven by an entrepreneurial spirit, we operate in three distinct businesses: grain handling and marketing, agri-products, and value-added processing.

Investment Highlights

- Strong industry fundamentals
- Well defined business model
- Leading global agri-business company
- Disciplined approach to growth and risk management
- Strong management team
- Strong balance sheet and diversified earnings and cash flows

The Right Model for Business Success – *three distinct businesses*

GRAIN HANDLING & MARKETING

Viterra receives, processes, transports and markets coarse grains, oilseeds and special crops to destinations around the world through its grain handling network in Canada, Australia and New Zealand.

- Canada has 45% of the market share.
- 86 elevators, 12 specialty crop facilities in North America
- Ships 24 million tonnes of grain and oilseeds annually
- 82% capacity operates with 50-100 car loaders
- Viterra Canada has 4 ports, Viterra Australia has 8
- South Australia operates more than 100 storage silos, which represents approximately 6.6 mt storage capacity

AGRI-PRODUCTS

Through our retail outlets, Viterra provides seed, crop protection products, fertilizer, equipment and agronomic and financial solutions. Viterra acts as a broker, direct buyer and exporter of wool in Australia and New Zealand.

- Canada has 32% market share, 261 agri-product facilities and over 30 seed varieties
- 34% interest in Canadian Fertilizer Limited (CFL)
- The wool operation extends to the states of South Australia, Western Australia and Victoria

PROCESSING

Viterra's involved in processing oats, wheat, custom coated grains and canola in North America. We have malt processing in Canada and Australia, and durum processing in the US.

With custom mills, Viterra provides animal feed products and nutrients to the dairy, beef, poultry, hog and sheep industries.

- Entered into a joint venture to build canola crushing facility in South China
- Third largest pasta manufacturer in North America through Dakota Pasta Co.
- Manufacturers 2 million tonnes high quality feed in Canada and US annually
- Viterra has the largest maltster in Australia, 63% of that country's malt production supplying major breweries in Australia and Asia
- Viterra has 21% of North American oat milling capacity and 36% of the industrial ingredient supply market

Did you know . . .

- Viterra processes 2 million lbs of oat meal and 1 million lbs of pasta a day – feeding 26 million people per day
- Viterra has the largest expeller press crush plant in the world (press crush is a mechanical method for extracting oil from raw materials)
- Viterra's sourced and marketed grain is delivered to customers in more than 50 destination countries.

Investor Fact Sheet

Stock Information — as of JULY 31, 2010

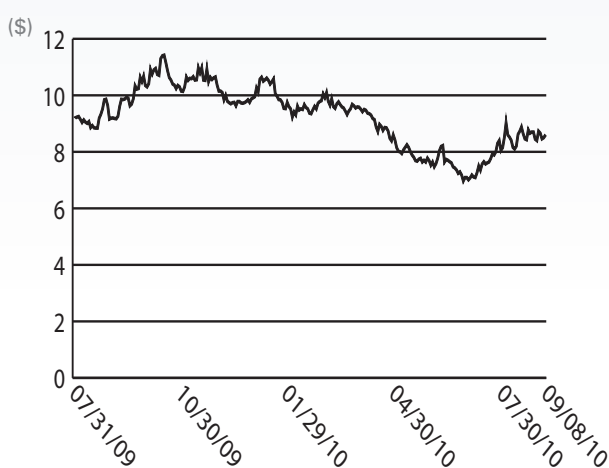
Trading Symbols	
Canada:	TSX: VT
Australia CDIs:	ASX: VTA
Shares Outstanding:	371.6m*
Year High/Low: VT	C\$11.18 – \$6.94
Enterprise Value:	\$4,054.3m*

* Includes 25.5m CDIs that trade on the ASX

Market Capitalization (\$C): \$3,116.3m*

*As of Sept 7, 2010

Share Price Performance



Average monthly trading volume (LTM) is 35.4m

Investor Contact

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Senior Unsecured Notes

C\$300M – July 2014, 8.5%
C\$200M – August 2017, 8.5%
US\$400M – August 2020, 5.95%

Debt Ratings

	Corporate Rating	Senior Notes	Trend
S&P	BBB-	BBB-	stable
DBRS	BBB(low)	BBB(low)	stable
Moody's	Ba1	Ba1	stable

Analyst Coverage

- BMO Nesbitt Burns
- Canaccord Genuity
- CIBC World Markets
- Credit Suisse
- GMP Securities
- Macquarie Research
- National Bank Financial
- Northern Securities Inc.
- PI Financial
- RBC Capital Markets
- Scotia Capital
- TD Newcrest
- UBS Securities
- Wellington West Capital Markets

Results as of July 31, 2010

Consolidated Earnings & Cash Flow

(\$ millions - except per share amounts)	2010	2009
Sales	6,329.3	5,212.2
EBITDA	379.6	283.5
EBIT	241.7	205.9
Net Earnings	92.6	114.0
Earnings Per Share	0.25	0.48
Cash Flow from Operations ¹	273.2	238.6
Cash Flow Per Share ¹	0.74	1.01

¹ Funds from operations defined as cash flow prior to working capital changes.

Strong Metrics

	Target	July 31
Debt to Total Capital	30-40%	22.2%
Long-term Debt-to-Capital	< 3.0 x	11.0%
EBITDA/Cash Interest Expense ²	> 5.0 x	3.6 x
Net Debt		\$892.0m

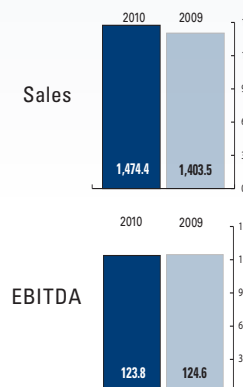
²Trailing twelve month period ending July 31, 2010.

Year-to-Date Operating Results

Grain



Agri-products (\$ millions)



Processing (\$ millions)

